

MESAP, in collaborazione con [Confindustria Piemonte](#), partner della rete [Enterprise Europe Network](#) – EEN promossa dalla Commissione europea, propone mensilmente una selezione di opportunità di collaborazione sui mercati europei per offrire ai propri Polisti una finestra verso nuove occasioni di business e sviluppo.

Qui di seguito, riportiamo una selezione di offerte e richieste presenti nella rete EEN, comprensive anche di opportunità in ambito H2020.

<p>Country of origin: <b>NETHERLANDS</b></p> <p>Ref: <a href="#">TRNL20200221001</a></p>	<p><b>Technology Request:</b> Engineering and production of mechanical ground support equipment and/or flight components for the space industry</p> <p><b>Preview:</b> <i>A Dutch SME is specialized in the engineering of mechanical ground support equipment (MGSE) and/or flight components for the space industry. The Dutch SME has a track record as MGSE partner since the 90's of last century and is looking for manufacturers who can comply with space requirements. The Dutch SME looks for a technical cooperation agreement with the manufacturer of the MGSE and/or flight components.</i></p>
<p>Country of origin: <b>NETHERLANDS</b></p> <p>Ref: <a href="#">TRNL20201223001</a></p>	<p><b>Technology Request:</b> Dutch-based internationally operating company within the automotive sector is looking for a solution to down-size electric motors of automotive auxiliaries through efficient rotor and stator stacks</p> <p><b>Preview:</b> <i>Dutch-based internationally operating company known for its innovative solutions in the automotive sector, is looking for a solution to down-size electric motors through efficient rotor and stator stacks in order to make them lighter and cheaper. The company wants to contribute to reducing the amount of emitted carbon dioxide (CO2). This request refers to an innovation challenge published on an open internet-platform</i></p>
<p>Country of origin: <b>SPAIN</b></p> <p>Ref: <a href="#">BRES20201029001</a></p>	<p><b>Business Request:</b> Motor vehicle distribution company from Spain is looking for an electric motorcycle producer via distribution agreement</p> <p><b>Preview:</b> <i>The Spanish company is devoted to the supply of personal means of transportation. It operates in the eastern coast of Spain area, and as it seeks to adapt to contemporary demand, it is looking to invest in more environmentally friendly technologies. Therefore, it is interested in a distribution agreement with one or more partners who could supply electrically-powered motorcycles.</i></p>
<p>Country of origin: <b>GERMANY</b></p> <p>Ref: <a href="#">BRDE20200821001</a></p>	<p><b>Business Request:</b> German company acting as a sales agency specialised in sales and engineering in the automotive sector is looking for manufacturers and suppliers (principals) to the automotive industry under a commercial agency agreement</p> <p><b>Preview:</b> <i>A German established sales agency represents suppliers to the automotive OEM, 1st and 2nd tiers. They request manufacturers of seat structures, stampings, synthetic greases or rubber, large plastic parts and other products interested in a commercial agency agreement.</i></p>

<p><b>Country of origin:</b> CZECHIA</p> <p><b>Ref:</b> <a href="#">TOCZ20210222001</a></p>	<p><b>Technology Offer:</b> Czech manufacturer of customised batteries for urban transport and stationary energy storage systems seeks partners in Europe</p> <p><b>Preview:</b> <i>A Czech highly experienced battery developer offers customised battery systems and modules including prototyping, testing and approval to urban transport companies, heavy machinery, buses, trolleybuses and AGV (Automated Guided Vehicles) producers. The battery systems are suitable mainly for traction, stationary and industry applications. The company is interested in commercial agreement with technical assistance, joint venture agreement and technical co-operation agreement.</i></p>
<p><b>Country of origin:</b> UNITED KINGDOM</p> <p><b>Ref:</b> <a href="#">TOUK20210219001</a></p>	<p><b>Technology Offer:</b> Metal testing technology that extracts accurate stress/strain curves from a 3-minute indentation test</p> <p><b>Preview:</b> <i>A UK startup has developed a benchtop testing device that enables the extraction of true and nominal metal stress-strain curves from a 3-minute indentation test. The fast test provides unique and actionable mechanical property data for metallurgy R&amp;D, failure analysis and materials modelling applications. The company is looking for partners and collaborators for trial testing and case studies under technical co-operation and end users for commercial agreements with technical assistance.</i></p>
<p><b>Country of origin:</b> UNITED KINGDOM</p> <p><b>Ref:</b> <a href="#">TOUK20210305001</a></p>	<p><b>Technology Offer:</b> AI-based optimisation software for routing and scheduling mobile workforces</p> <p><b>Preview:</b> <i>A UK start-up has launched software that optimises the scheduling of field-based services (home care, cleaning, security, facility management, staff agencies, field engineers). The automated scheduling results in significant waste reduction. The company seeks to license the software to integrators offering broader mobile workforce solutions.</i></p>
<p><b>Country of origin:</b> FRANCE</p> <p><b>Ref:</b> <a href="#">TOFR20201109002</a></p>	<p><b>Technology Offer:</b> A French company developing new compressors powering fuel cell engines with higher performance is looking for commercial, technical and research partnerships</p> <p><b>Preview:</b> <i>The French SME based in the south of France has developed a micro-turbine technology which is a perfect fit for fuel cell applications enabling them to develop and produce extremely efficient, compact and reliable feed air delivery compressors (20%-30% better than other fuel cell compressors) and recirculation anode blowers.</i></p> <p><i>The company is looking for further commercial agreement with technical assistance, or technical/research cooperation agreement, in EU countries.</i></p>

<p>Country of origin: <b>UNITED KINGDOM</b></p> <p>Ref: <b><u><a href="#">TOUK20190820001</a></u></b></p>	<p><b>Technology Offer:</b> A silent and compact micropump that is highly controllable and offers ultra-smooth flow and a rapid response to set point changes, offers innovation in industrial, environmental, medical and transport sectors</p> <p><b>Preview:</b> <i>This UK start-up works with entrepreneurial companies, both large and small, to bring disruptive new products to market. Their multi award-winning micropump platform coupled with excellent development support enables their industrial, environmental and defence partners to develop new products that need tight pressure or vacuum control. Joint developments would include technical cooperation or commercial agreement with technical assistance, and licensing</i></p>
<p>Country of origin: <b>GREECE</b></p> <p>Ref: <b><u><a href="#">TRGR20200408001</a></u></b></p>	<p><b>Technology Request:</b> Looking for testing method and/or equipment for measuring the temperature of a high voltage cable</p> <p><b>Preview:</b> <i>A Greek company, one of the largest producers in Europe, produces high voltage cables. The company seeks to determine the level of cable integrity by assessing their temperature under voltage. The company is looking for a technological solution to measure the temperature from 0 to 150°C of high voltage cables. Companies or laboratories are sought for commercial agreement with technical assistance or technical cooperation agreement, depending on the level of preparation of the proposed solution</i></p>



- Identifica l'opportunità che ritieni maggiormente interessante
- Clicca sul link (evidenziato in rosso), e approfondisci
- Contatta MESAP per poter entrare in contatto con il proponente: [opportunities\\_een@mesap.it](mailto:opportunities_een@mesap.it)

La informiamo, ai sensi dell'art. 13 del Regolamento UE 679/2016, che i dati personali raccolti, su richiesta dell'interessato, saranno trattati per creare opportunità di collaborazione sui mercati europei ed offrire ai propri Polisti una finestra verso nuove occasioni di business e sviluppo.

Centro Servizi Industrie Srl – Polo Mesap procederà al trattamento dei dati personali suddetti nel rispetto della normativa in materia di tutela del trattamento dei dati personali nonché degli obblighi e delle garanzie di legge, contrattuali e regolamentari.

I dati suddetti saranno trattati solo da personale interno specificatamente autorizzato e formato e potranno essere comunicati a tutti gli interessati all'iniziativa, nonché a Confindustria Piemonte ed al partner europeo che ha pubblicato l'opportunità.

In linea generale, i dati personali saranno trattati per il tempo necessario per la creazione di tali opportunità, ferma restando la possibilità per l'utente di chiedere l'interruzione del trattamento o la cancellazione dei dati.

# MESAP GOES TO EUROPE

## OPPORTUNITÀ DI COLLABORAZIONE SUI MERCATI EUROPEI

MARZO 2021

I soggetti cui si riferiscono i dati personali hanno il diritto in qualunque momento di ottenere la conferma dell'esistenza o meno degli stessi presso il Titolare del trattamento, di conoscerne il contenuto e l'origine, di verificarne l'esattezza o, nei casi previsti dalla legge, di chiederne l'integrazione, la cancellazione, l'aggiornamento, la rettifica, la trasformazione in forma anonima o il blocco (ove trattati in violazione di legge), nonché di opporsi in ogni caso, per motivi legittimi, al loro trattamento.

All'interno dell'Organigramma Privacy del Centro Servizi Industrie Srl – Polo Mesap è stato designato un Responsabile della protezione dei dati (DPO), a cui potranno eventualmente essere inviate tali richieste, tramite l'indirizzo e-mail [dpo@ui.torino.it](mailto:dpo@ui.torino.it).

I dati personali raccolti e trattati tramite iscrizione e/o accesso al sito sono residenti su server localizzati all'interno dell'Unione Europea.



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In collaborazione con:

